

## ANNA KLARCK

*Broker/Owner*

*AK Homes*

Anna Klarck is a superstar in the Chicago-Metro real estate market. Formerly with RE/MAX Showcase, this 20-year industry veteran launched her own brokerage in Jan. 2016, and has already witnessed an increase in the number of clients she serves and transactions she leads. That success is impressive, but not unexpected, given her record.

Anna earned the "Rookie of the Year" honor in 1997, and was named RE/MAX's "Most Improved Agent" two years later. Anna went on to receive the RE/MAX Lifetime Achievement Award for commissions earned exceeding \$3 million in her first 12 years with the company, and watched her volume pass the \$20 million mark by 2014, which placed her in the RE/MAX Chairman's Club. Anna currently ranks No. 71 out of more than 10,000 of "America's Best Real Estate Agents," according to the list compiled by REAL Trends.

A native of Poland, Anna was born and raised in Warsaw before moving to the U.S. Growing up in her family business gave her an experience that strengthened the sales and marketing skills she relies on today. The majority of her clients come from referrals, the natural result of having such a long list of happy clients. Anna's buyers' budgets range from \$100,000 to more than \$1 million, and her sellers include people looking to upgrade, downsize, or invest; her approach to helping clients is the same, no matter what their budget may be. "I truly care about my clients and treat each real estate transaction as if it were my own," she says. She adds that her acumen for analyzing market trends ensures that clients have the most up-to-date data about Chicagoland's ever-changing real estate market.

Anna is committed to increasing her own knowledge of the industry through continuing education. She holds 14 real estate designations, including Accredited Buyer's Representative, Certified International Property Specialist, Certified Negotiation Expert, Certified Residential Specialist, and Certified Staging Consultant. A Lake County resident since 1993, she is also a member of the National Association of Realtors and the Mainstreet Organization of Realtors.

"Success comes when you give of yourself to others and when you aren't afraid to take risks in life," says this avid reader, who also enjoys gardening, power walking, and boating when her schedule permits. "I say you have to believe in big dreams and take them seriously, so that they ultimately become reality." Anna's career trajectory proves that she not only lives by this motto, but truly embraces it. Her approach to client service involves keeping an eye to the future, and always working toward realizing her clients' dreams and her own.

