



ANNA KLARCK

Broker/Owner

AK Homes

Anna Klarck, broker and owner of AK Homes, has been making daring moves most of her life. Raised in Warsaw, Poland, by parents who ran a successful business, she learned early on that customer service was a key to success in any profession. "After I came to the U.S., I met my husband and soon after getting married, I decided to become a real estate agent," she says. Klarck got her start working for the big brokerage firms and quickly became a top producing agent, but she had higher goals for herself and her clients. She opened AK Homes in 2016. "It wasn't an easy process. However, I made it through the transition and had my best year in my entire career," she says.

Klarck has grown her business by maintaining a culture centered on customer service and professionalism. "My long-term commitment and caring for all my clients is really what has brought me my success and long-term lifetime friendships," Klarck said. "I keep in touch with my clients, and continue to assist them with any real estate needs."

Klarck works with sellers, buyers and investors in all price ranges throughout the Lake County area. In the past year, she sold more than 100 homes as an individual agent. "I've been able to achieve this by providing personalized luxury service to every one of my clients through every stage of the selling and buying process of the real estate transaction," she says.

Klarck holds 14 real estate designations and has won numerous awards throughout her career. She was featured on the cover page of *Top Agent* magazine in September 2016, and has been named one of the top 20 real estate agents in Lake County for 2016. "I achieved this ranking as an individual agent, while the other 19 agents in this category are teams," she notes.

This year, Klarck also went beyond her comfort zone to reach her personal goals. "I've always been afraid of deep water. My husband and all three of my boys love to snorkel and scuba dive. They finally convinced me to go snorkeling with them in over 50 feet of water in Cozumel. The experience was amazing and fulfilling because I was able to share it with my family," she says.